Circle the topic that you are most excited to learn about:

|  |  |  |  |
| --- | --- | --- | --- |
| Invest in real estate without rehabbing or landlording | Partner with experienced real estate professionals | Diversify risk by getting involved in multiple projects at once | Get same-day returns in low-risk transactions |

You are not limited by your capital, but by your \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Mark and X with the riskier investment and a 🗸with the safer investment:

|  |  |  |
| --- | --- | --- |
|  | Borrower A  Retail | Borrower B  Investor |
| Experience Level |  |  |
| Loan Request |  |  |
| Plan to Increase Value |  |  |
| Ability to repay the loan |  |  |
| Exit Strategy |  |  |

|  |  |
| --- | --- |
| What would it mean if you **consistently** made double-digit returns on your passive investments? |  |
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| --- | --- |
| Investment Strategy | Definition |
|  | Facilitates a purchase transaction for property that will be sold (and loaned funds returned) the same day |
|  | Loans to an investor for the purchase of the property to be paid back once the property sells |
|  | Allows you share in the profits and losses of a project; may require shared responsibilities |
|  | Collect regular payments |

Circle your top concerns and add your own:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| There aren’t any good deals | Real estate is complicated | I don’t have time to do all of this | What if my borrower doesn’t pay? |  |

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